



# Fresh Thinkers

grow your career with us

We're looking for the future leaders who  
want to kick start a fresh career.







*As a leading New Zealand fresh produce company, MG has a powerful purpose: To help everyday Kiwi's access fresh, healthy fruit and vegetables.*

## About MG

Market Gardeners Ltd, trading as MG, is a leading supplier of locally grown and imported fresh produce within New Zealand. A large, proud kiwi co-operative with a successful record of marketing, distributing, and selling a comprehensive range of fresh fruit and vegetables. Working closely with New Zealand retail chains and independent outlets to provide fresh, healthy produce, both domestically grown and imported - Including leading global brands Dole and Sunkist.

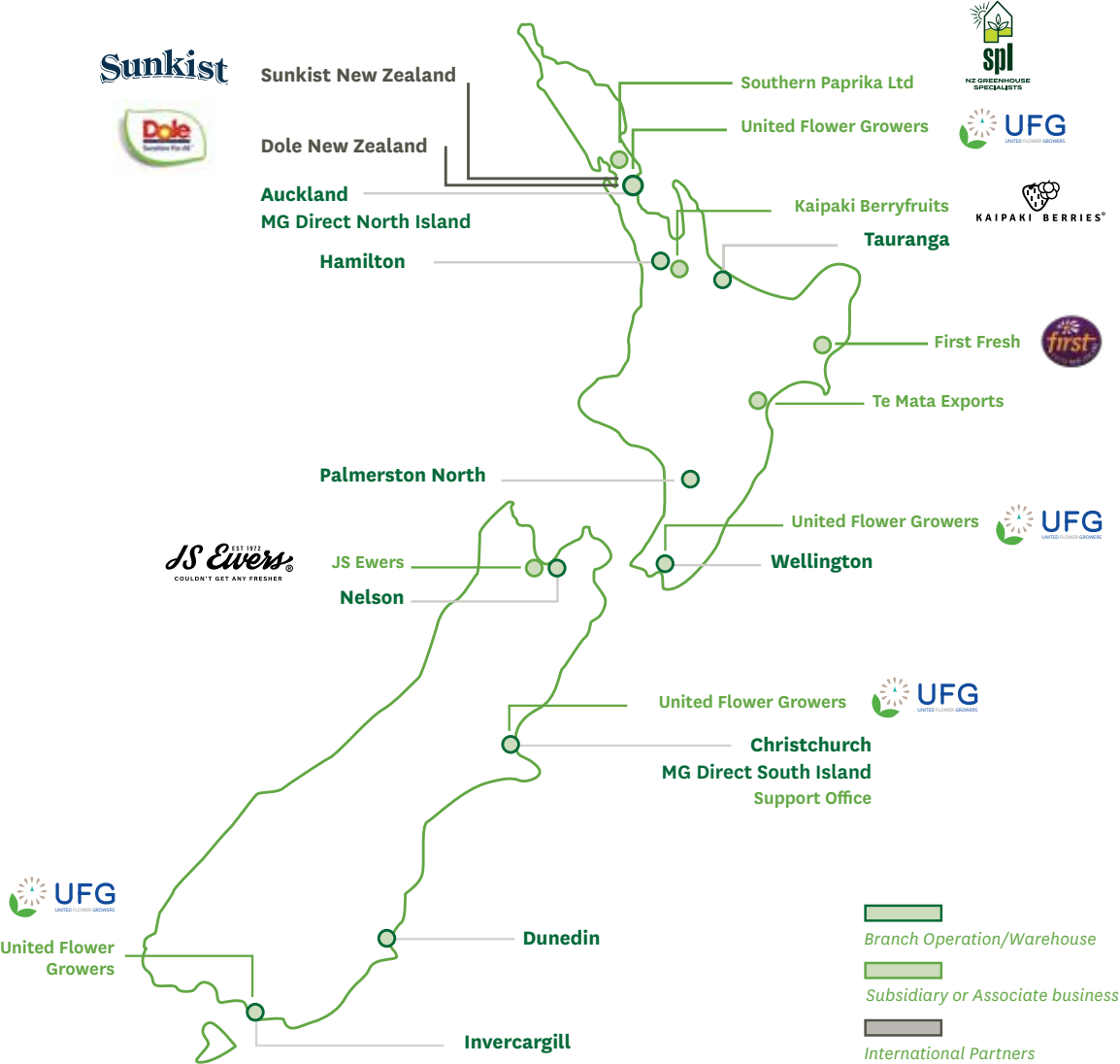
Through expansion, mergers, and a strong appetite to service all growers and customers, MG has become a truly integrated operation. Today, we have a strong branch network with markets across New Zealand and Australia, along with ownership or a stake in a number of complementary businesses including operations specialising in growing, IP, export, procurement, flower sales and wholesaling.

Our customers range from the major supermarket chains and food service providers to small family-owned greengrocers. Across all our services, including procurement, sales and marketing, operations, and key accounts, we are a part of the lives of almost every New Zealander.





# Our network







## The Programme

MG's Sales & Marketing Graduate Programme is a great place for candidates throughout New Zealand to begin a successful career in sales.

You will be encouraged to contribute, challenge others and get involved in specific areas of the business throughout a planned 12-month journey. This is a great place to start your career in a successful company and to grow your knowledge in sales, marketing, procurement, account management, operations, and business management.

The programme will start in January where you commence your journey on an overnight trip to Wainui in Canterbury where you will participate in team building challenges followed by a training session with our external trainer.

We offer you:

- A 12-month graduate programme based in one of our New Zealand branch locations.
- A rotational structure designed to provide exposure and practical experience across all aspects of our business.
- Access to the best specialist knowledge and industry leaders.
- Mentoring and strong leadership.

Applications are accepted on an ongoing basis.  
Visit [www.mggroup.co.nz](http://www.mggroup.co.nz) for application details.



## The Graduate Journey

“MG takes great pride in the level of satisfaction our growers gain from the way we deliver procurement, marketing, forecasting, sales and distribution services. We are more than a link in the chain, we're the marketing arm of the growers we work with”.



### Programme rotation

Warehousing, Administration, Banana Ripening, Domestic Procurement, Key Accounts, Branch Management, Sales, Internal Audit, Imports Procurement, Grower Operation



### During the 12-month programme

grads visit growers and customers and work in our branches to learn about what we do and how we do it.



**Grads generally move into sales focused roles.** However, with the nature of our industry and business success, opportunities to work in departments such as Key Accounts, H&S, Imports and even HR are a possibility.



### A range of future career opportunities

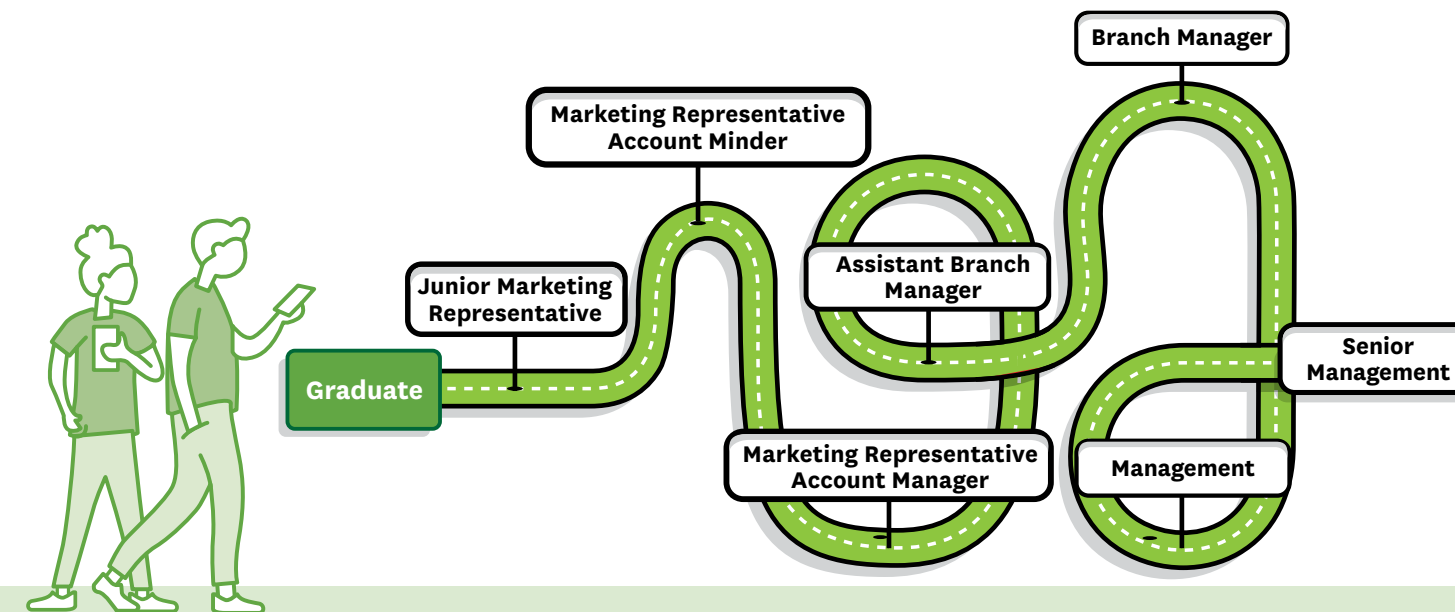
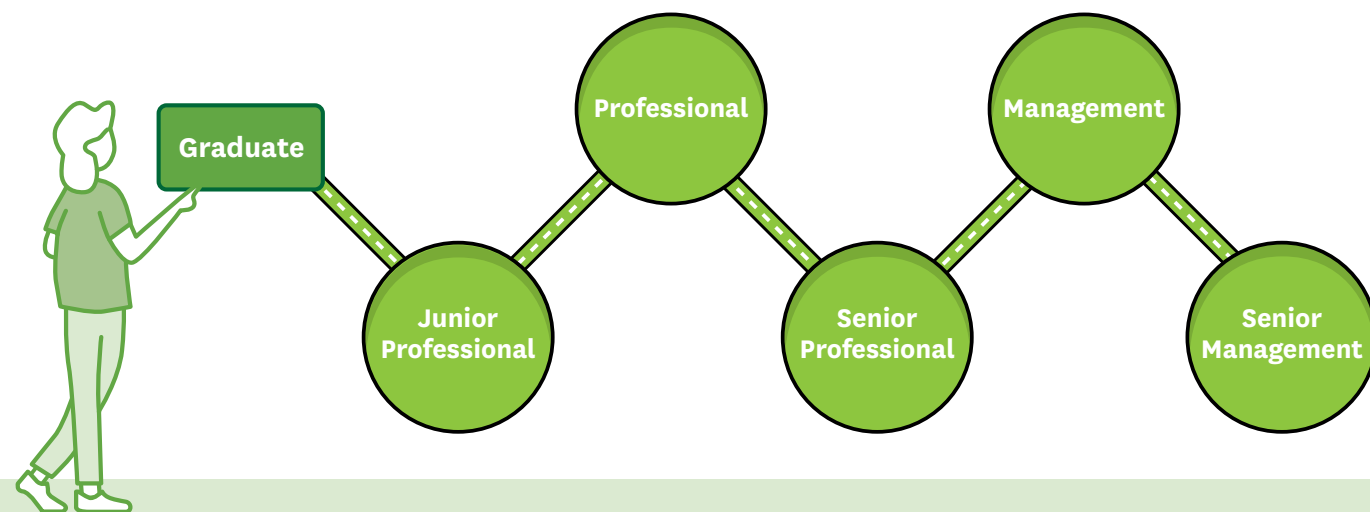
across sales and marketing, operations, international trading, technology, food quality, logistics and distribution.



## Career Pathway

### Business Leadership Pathway

A classic career pathway found in most large companies. It's designed to build broad commercial knowledge and leadership skills. This may also be the pathway our graduates follow, progressing through structured roles with a mapped out path from entry-level to senior management.



### MG Graduate Pathway

However, our pathway can also be different. It still has structure but isn't rigid. We provide a solid foundation, but there's room to shape your own journey. You'll build real relationships with growers, retailers, and internal teams, gaining broad exposure across the MG Group business. Designed to reflect how MG works in the real world, this is a dynamic, hands-on journey for graduates who want variety, challenge and the chance to grow with purpose.





## Benefits of joining MG

- Work for a business that supports everyday Kiwi's to access, fresh, healthy produce.
- Rotate through a number of key roles.
- The MG Group has a scale and breadth that creates a number of opportunities for graduates starting their career.
- Placement tailored to your graduate development.
- Receive professional training.
- High performers are accelerated through the business.



“Can you see yourself at the MG Group?”

## Message from past graduates:



**Marcus Gobold (2017 Grad)**  
*Assistant Branch Manager*

Walking into the MG Graduate programme was an exciting step into my career following my studies in Commerce and Physical Education at the University of Otago. Throughout my time in the graduate programme, I was lucky enough to learn all aspects of the business from top to bottom, spending weeks in all departments which make up the company, with people from all walks of life and levels of the business.



**James Webster (2020 Grad)**  
*Key Account Manager*

The graduate programme gave me a huge insight into the business at all levels from warehousing through to procurement and key accounts. It has allowed me to cultivate a great understanding of the business and learn from some of the best in the industry. What made the MG Graduate programme is the people and the range of knowledge I have been exposed to. Everyone is always happy to help and very inviting.



**Mandy Ross (2023 Grad)**  
*Imports Trader*

After a short rotation through a number of key roles, I was given the opportunity to join the imports team prior to completing the programme. I get to connect with people from all over the world and help MG access fresh produce from other countries. This opportunity has given me an invaluable foundation for my career and I would highly recommend the programme to anyone interested in applying.



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